

About this document

This document represents a key element of the City of Launceston's Strategic Planning Framework. The Long Term Financial Plan sets out Council's objectives, goals, and operating requirements in financial terms.

The provision of the necessary financial resources, in a sustainable and affordable manner, underpins the delivery of quality services to our Community.

The Long Term Financial Plan models the financial needs of the organisation over the medium term against forecast revenue, including reinvestment in our community's assets as set out in the Strategic Asset Management Plan.

Cover Im	age:
----------	------

Document Control

ECM ID	Revision	Issue Date	Issue Purpose	Approval By
4430260				
-				

Contents

1.	Executive Summary	5
2.	Current Financial Situation	6
2.1.	Covid-19 Pandemic - Community Care and Recovery Package	6
2.2.	Financial Sustainability	9
2.3.	Financial Sustainability Indicators	9
3.	Planning Framework	12
3.1.	Legislative Context	14
4.	LTFP Objectives & Outcomes	15
5.	Financial Plan Inputs & Assumptions	15
5.1.	Primary Assumptions	15
5.2.	Projected Revenue Requirements	17
5.3.	Adopted Indexation Factors	17
5.4.	Adopted Revenue Inputs	18
5.5.	Adopted Expense Inputs	19
5.6.	Capital Works Program	19
5.7.	Accelerated Capital Works Program (ACWP)	20
5.8.	Depreciation Expense Modelling	21
5.9.	Additional LTFP Inputs	21
6.	Sensitivity Analysis	23
6.1.	Impact on Underlying Surplus	24
7.	Financial Benchmarking	25
8.	Risk Management	27
8.1.	Significant Risks	27
8.1.1.	Employee Entitlements	27
8.1.2.	Price Indices	27
8.1.3.	Consumer Price Index (CPI)	27
8.1.4	Council Cost Index (CCI)	27

8.1.5.	Utilities Prices	28
8.1.6.	TasWater Distribution	28
8.1.7.	Damage to Infrastructure	28
8.1.8.	Loss on Disposal of Assets	28
8.1.9.	Grant Funding	29
8.1.10.	Covid-19 Impacts	29
8.1.11.	Utas and QVMAG Governance Arrangements	29
8.1.12.	Future Rate Increases	29
8.2.	Corporate Risk Management Framework	29
8.3.	Principles of Risk Management	
8.4.	Risk Tolerance	32
8.5.	Management of Risk and Financial Management	33
8.6.	Risks to Financial Management	
9.	LTFP Improvement Activities	
9.1.	Alternative Governance Structures - Utas Stadium and QVMAG	35
9.2.	Quarterly Macro Economic Review	35
9.3.	Levels of Service Review	35
9.4.	Fees and Charges	37
9.5.	Asset Ownership	37
9.6.	Corporate Resourcing Plan	37
10.	Statement of Comprehensive Income	39
11.	Statement of Financial Position	40
12.	Cash Flow Statement	41
13.	Risk Matrix, Likelihood and Consequence Tables	42
14.	Asset Useful Lives	44
15.	Benchmarking Data	45

1. Executive Summary

The City of Launceston Long Term Financial Plan 2020-2030 (LTFP) is a strategic planning document informed by a series of financial models, strategies and performance indicators, which establish the strategic financial framework within which sound financial decisions will be made.

The LTFP is a framework based on a range of assumptions that assesses the financial requirements to achieve our strategic objectives. It demonstrates the Council's obligation and commitment to sound financial planning to ensure the future prosperity of the City.

The LTFP does not assume that all desired projects will automatically be funded, particularly those requiring external grant funding. Projects are only included in the LTFP when funding is reasonably assured and committed to by the Council. This establishes a picture of what the Council can currently afford and deliver with reasonable certainty over the forecast period.

The LTFP illustrates that overall, the Council is in a sound financial position. This is based on strong liquidity and cash reserves, and very low levels of debt. Council has strong capacity to fund its short term obligations in terms of asset renewal and core operations, as well as consider appropriate future investment opportunities to support the ongoing economic prosperity of our Municipal Area and region.

Revenue growth requirements, averaged across the life of the plan, are forecast to be below the Council Cost Index (CCI) forecasts:

- Average rate revenue growth requirements of 3.20% per annum;
- CCI forecast to increase by 3.50% per annum (average over 10yrs);
- CPI forecast to increase by 3.00% per annum (average over 10yrs).

Council has a large asset base with a replacement cost in excess of \$2.21 billion dollars, and the LTFP in conjunction with the Strategic Asset Management Plan demonstrate that Council has the capacity to fund asset renewal liabilities as they fall due. Our challenge is in managing the additional operational costs arising from new and upgraded assets, both Council and grant funded.

The LTFP considers a comprehensive range of factors that influence the financial sustainability of our organisation, including the financial impacts of the Covid-19 Pandemic. Given the likely changing nature of many of these factors, the LTFP is updated annually, and is subject to major review every four years, in line with the electoral cycle. As and when funding is secured for desired projects, the Plan is amended to include the changing circumstances.

Michael Stretton

CHIEF EXECUTIVE OFFICER

2. Current Financial Situation

The City of Launceston is currently in a solid financial position having achieved a sound operating result in recent years, based on strong liquidity and cash flow, and satisfactory funding provision for asset renewal and investment activities. Recent challenges have included changes in the accounting treatment of assets, dividend restructuring and the cost of operatingregional assets. The Covid-19 Pandemic presented a significant challenge both in an immediate sense and in the medium to long term.

Council debt remains limited to interest free loans. At 30 June 2020, Council had \$15.0m of interest free loans. \$9.0m for the CH Smith carpark development project (due in 2021/22) and \$6.0m for the Paterson Street Central Carpark purchase (due in 2024/25). \$20.0m worth of interest free loans were approved for 2020/21 for the City of Launceston as part of the Local Government Loans Program developed by the State Government in response to the Covid-19 pandemic. As at the date of review of this LTFP it is Council's intention to draw down on this funding, which is repayable in 2023/24.

This revision of the LTFP makes certain assumptions regarding the ongoing financial impact of the Covid-19 pandemic and delivers a pathway to underlying operating surplus in the medium term - that is, by 2025/26.

2.1. Covid-19 Pandemic - Community Care and Recovery Package

Council approved a Nation leading Community Care and Recovery Package, during April 2020, in response to the Covid-19 Pandemic. The package included the provision of rate remissions, rent and fee relief, community grants program and the freezing of all rate increases for 2020/21. The package was expected to cost Council in excess of \$8.7m.

Part of this package was a \$40m Accelerated Capital Work Program (ACWP) which was designed to stimulate the local economy, with an emphasis on renewal projects that are deliverable in the next four years (2021 - 2025). The projects delivered as part of the ACWP were planned to be consistent with both Council's Strategic Asset Management Plan (SAMP) and LTFP in terms of ensuring Council remains financially sustainable.

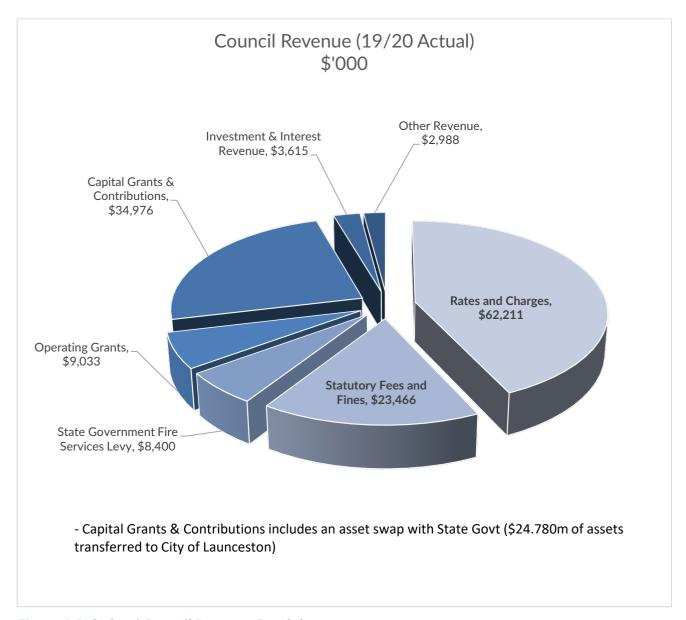


Figure 1: Whole of Council Revenue Breakdown

Council revenues were adversely affected by the Covid-19 Pandemic during the 2019/20 year, particularly revenue relating to Statutory Fees & Charges, Investments and Interest Revenue.

Future revenue assumptions across the life of the LTFP have been detailed in Table 2 and Table 4.

Several major capital projects, including the construction of the Riverbend Park Precinct, the redevelopment of both Macquarie House and Civic Square and the Brisbane Street Mall, have associated ongoing operational and maintenance costs which Council is required to fund. Although these projects have been primarily funded through the assistance of Federal and State grants, the ongoing operational and maintenance costs are the responsibility of Council to fund annually.

For the last six years rate increases have been below the Council Cost Index (CCI) published by the Local Government Association of Tasmania (LGAT). Council has managed internal costs to maintain rate increases below CCI, but this is not an appropriate long term strategy if applied in isolation. Reviewing our Levels of Service is key. The shortfall in CCI and actual rate increases since 2014/15 equates to over \$3.26m annually based on the 2020/21 adopted budget which included a 0% general rate increase. Prior to the 2020/21 adopted budget the shortfall in CCI and actual rate increases since 2014/15 equated to \$1.3m.

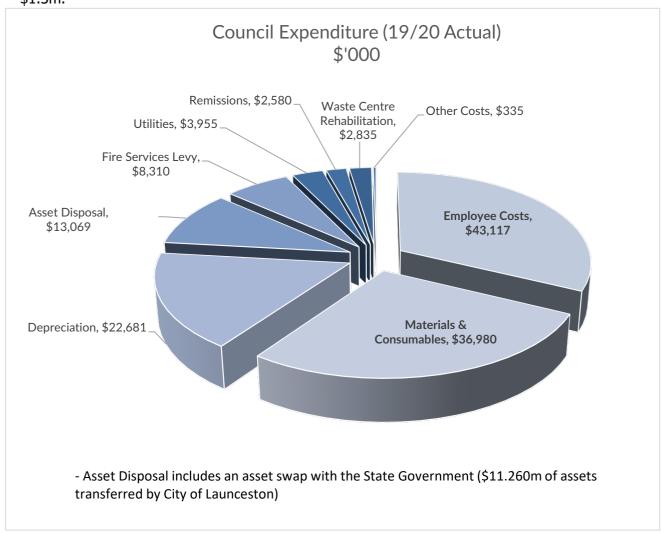


Figure 2: Whole of Council Expenditure Breakdown

Council faces several significant operating pressures into the near future. Commitments to various major Capital projects, the Launceston City Deal, the Northern Suburbs revitalisation, Tamar Estuary River Health Action Plan and changes to the financial distributions received from TasWater, will make maintaining an underlying surplus a challenge.

2.2. Financial Sustainability

Within the Local Government sector in Australia, there is not a universally accepted definition (or set of metrics) that specify what financial sustainability is. As a public service entity with the core responsibility of serving our community over the long-term, achieving intergenerational equity should be the ultimate measure of financial sustainability. It should not be left for one generation to "pay the way" for another.

While this outcome is difficult to quantify at any point in time, adopting an underlying mindset that Council should provide quality and efficient service delivery to the community both now and into the future, while ensuring that each generation is responsible for the cost of services and resources they consume, provides the foundation to achieve this long-term outcome.

2.3. Financial Sustainability Indicators

The Local Government Sustainability Objectives and Indicators report presented by the Department of Premier and Cabinet (DPac) prescribes seven indicators that can be used to measure financial sustainability. Council reports its performance against these indicators in its Annual Report, and has adopted these as the principle indicators for the purposes of measuring our financial sustainability in the LTFP:

- Underlying Surplus or Deficit
- Underlying Surplus Ratio
- Net Financial Liabilities
- Net Financial Liabilities Ratio
- Asset Consumption Ratio
- Asset Renewal FundingRatio
- Asset Sustainability Ratio

Adopted benchmarks have been based on a combination of Council's desired outcomes and guidelines provided by DPac.

Table 1: Adopted Financial Performance Indicators

INDICATOR	DEFINITION	BENCHMAR K	2019/20 Actual
Underlying Surplus or Deficit	The recurrent income (not including income received specifically for new or upgraded assets, physical resources received free of charge or other income of a capital nature) of Council for the financial year less the recurrent expenses of Council for the financial year. Serves as an overall measure of financial operating effectiveness.	Between \$0 and \$1m Note: future projections show Council achieving this benchmark	\$(7,216,000)

INDICATOR	DEFINITION	BENCHMARK	2019/20 Actual
Underlying Surplus Ratio	The underlying surplus or deficit divided by the recurrent income (not including income received specifically for new or upgraded assets, physical resources received free of charge or other income of a capital nature) for the financial year. Serves as an overall measure of financial operating effectiveness.	Greater than 0% Note: future projections show Council achieving this benchmark	(6.6)%
Net Financial Liabilities	Liquid financial assets (cash and cash equivalents plus trade and other receivables plus other financial assets) less total liabilities. Indicates what is owed to others less money held, invested or owed to Council.	Greater than \$0	\$19.5m
Net Financial Liabilities	Net financial liabilities divided by recurrent income.	0% to 50%	17.8%
Ratio	Indicates the extent to which net financial liabilities could be metby operating income.		
Asset Consumption Ratio	The depreciated replacement cost of plant, equipment and infrastructure assets divided by the current replacement cost of depreciable assets.	Greater than 60%	65.7%
	Indicates the level of remaining service potential in the Council's existing asset base.		
Asset Renewal Funding Ratio	The current value of projected capital funding outlays for an asset class identified in the long-term financial plan divided by the value of projected capital expenditure funding for an asset class identified in the long-term strategic asset management plan of Council. Indicates the Council's asset renewal	90% to 100%	100%
	and replacement performance.		

Asset Sustainability Ratio	The amount of capital expenditure by Council in a financial year on the replacement and renewal of existing assets divided by Council's annual depreciation expense for the financial year. Indicates Council's capacity to fund future asset replacement requirements.	100%	75.2%
Debt Service Ratio	Total Principal repayments and interest expense divided by operating revenue (excl. Capital Grants).	0% to 20%	0.29%
	Indicates the amount ofrecurrent income that is used to repay debt and interest charges.		

3. Planning Framework

This LTFP sets out CoL's strategy to deliver our organisational plans and objectives in financial terms. The first comprehensive LTFP was produced as part of an integrated approach to defining our organisational resource capacity and needs, and is reliant on data from its partner document, the SAMP. This is the CoL's first revision of the LTFP.

This analysis, and tools created in developing this plan, will be used to guide the CoL on its journey towards better service provision to our community, and long term financial sustainability.

Financial planning and management is one of the many factors influencing strategic planning at the CoL, as shown in Figure 3.

There are many spheres of influence - near and far. The CoL recognises its role as a key stakeholder, along with the other Local Government municipalities, in greater Launceston and the wider northern Tasmania region and as such recognise that their success is our success and vice versa. Working together as a Council, a city and a region is fundamental to a sustainable future for all of our communities.

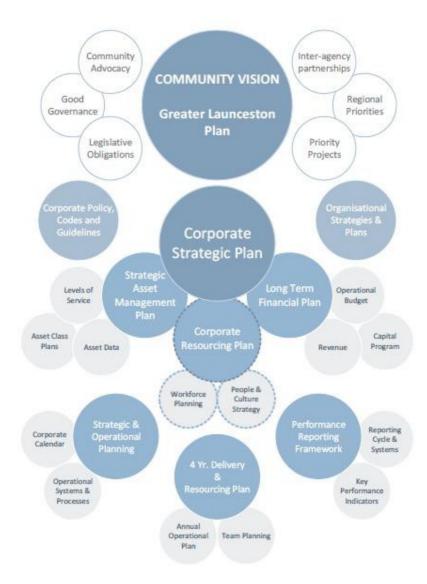


Figure 3: Financial Management within the wider strategic environment

The Long Term Financial Plan along with the Strategic Asset Management Plan and the (proposed) Corporate Resourcing Plan become major iterative influences in terms of inputs to and outputs of the central corporate planning document, the Corporate Strategic Plan.

Figure 4 shows the hierarchy that becomes the framework for the CoL's strategic planning through to service delivery activities and operations. The framework demonstrates the clear alignment towards achievement of corporate objectives from the Community Vision through the Corporate Strategic Plan down to activity planning and individual job planning.

Note that not all of the below elements have been enacted, but form part of the broader framework. This is factored into the Improvement Plan.

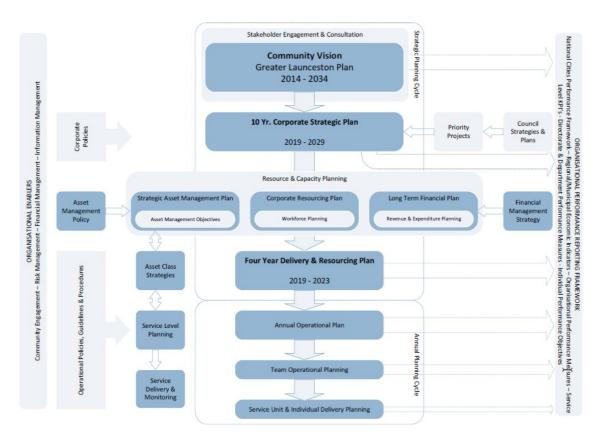


Figure 4: Financial Management within the Integrated Corporate Planning Framework

The Resource and Capacity Planning layer demonstrates the interaction of the strategic asset management and long term financial plans to understand the "what, when and how much" of assets need resourcing and the organisation's ability to fund the services into a 10 year forward horizon.

The framework would not function without the inputs and outputs to and from supporting systems which are identified as "Organisational Enablers". Enablers include Community Engagement, Risk Management, Information Management and Financial Management systems.

Our LTFP is an overarching document, supported by our Financial Management Strategy, organisational policies, operational systems and processes that form the basis of our financial management system.

The CoL primary purpose is to serve our community. When providing services, it is guided by performance reporting and feedback from the stakeholders whether they are fee paying or not. All CoL activities are underpinned by philosophies of stakeholder and community engagement, consultation and continuous improvement.

3.1. Legislative Context

CoL operates within a broad framework of Acts, regulations and orders.

The principal legislation that prescribes our powers and functions is the Local Government Act 1993 (Tas). This Act establishes us as a corporate body, and obligates us to:

- provide for the health, safety and welfare of the community;
- to represent the interests of the community; and
- to provide for the peace, order and good government of the municipal area.

We demonstrate a commitment to these roles in our day to day activities, guided by our strategic plan, long-term financial management plan, financial management strategy, longterm strategic asset management plan, and asset management policy and strategy.

Section 70 of the Local Government Act 1993 (Tas) requires CoL to prepare a long-term financial management plan for the municipal area. At CoL, we call this document our Long Term Financial Plan (LTFP).

Amongst other things, our Long Term Financial Plan estimates the future operating revenues and expenses associated with operating requirements, capital expenditure and asset management renewal, in support of the deliverables in the organisations Strategic Plan.

It also provides a mechanism for CoL to deliver asset renewal requirements as determined in the Strategic Asset Management Plan, by making provision for the estimated costs associated with our management of the assets that are considered in that plan.

4. LTFP Objectives & Outcomes

The LTFP reflects in financial terms how Council proposes to deliver on its intended objectives, goals and desired outcomes for the next 10 years. Fundamentally, the goal of the LTFP is to ensure City of Launceston remains a financially sustainable organisation.

The LTFP forms a key part of Council's strategic planning framework. In concert with the SAMP (and proposed Corporate Resourcing Plan) it forms the basis of Council's resource and capacity planning tools to inform our decision making processes. It provides a "point in time" indication of Council's financial sustainability, along with facilitating early identification of financial challenges and the impacts of decisions taken, and enhances the transparency and accountability of the Council to the community.

The LTFP has been formulated within the parameters of Council's *Financial Management Strategy*.

In addition to outlining the adopted financial model, a range of scenario analysis has been completed to assist with understanding the potential implications of future decisions and external factors, and a suite of tools developed to assist with identifying the financial implications of organisational decisions moving forward.

5. Financial Plan Inputs & Assumptions

The LTFP Financial Model has been formulated based on a range of assumptions in order to establish a baseline data set to facilitate discussion and review of the overall LTFP content, and our organisational capacity to deliver services to our community.

5.1. Primary Assumptions

The primary underlying assumptions contained in the adopted LTFP Scenario are summarised below:

- 1) Consumer Price Index (CPI) being set at 3.0% across the life of the Plan, this will be reviewed annually.
 - a) CPI has trended down globally given the effects of Covid-19, however Hobart CPI has withstood much of this decline. Hobart CPI to June 2020 showed a 1.30% increase from June 2019.
- 2) Council Cost Index (CCI) is forecast to exceed CPI throughout the Plan.
 - a) CCI for 2019/20 is 2.18%. This figure was provided by LGAT in March 2020.
 - b) This is due to key inputs into CCI such as construction and specific Local Government sector material cost increases. This assumption is supported by recent historical trend data.
 - c) Historical trend analysis indicates that CCI exceeds CPI. This is expected to continue throughout the life of the plan.
- 3) The adopted Depreciation Expense used in the current model is set to increase by 3.0% annually.
 - a) This recognises that Council conducts regular revaluations of major asset classes, the construction of new assets during the Capital Works program and the identification of newly found assets adding to the overall replacement cost of the depreciable asset base.

- 4) Financial Assistance Grants funding to increase slightly below CPI only (no major increase to FAG funding has been incorporated) in order to be conservative and acknowledge the difficulty in obtaining increased FAG funding.
 - a) Council is currently advocating for a greater share of funding given our role as a regional hub and the associated cost of owning and operating facilities involved in such a role. This will be monitored through the life of the Plan.
 - b) It is noted that increases in FAGs at the currently forecast levels have not been achievable in recent history.
 - c) Modelling does not include an increase in QVMAG operating grants other than for indexation. Council petitioned for an increased share of funding for regional assets but was unsuccessful in arguing for the State Grants Commission to change the distribution model.
- 5) Distributions received from TasWater are included in both scenarios as revenue items.
 - a) It is noted that the nature/form of dividend distributions from TasWater were not expected to change across the life of the plan. As a result of Covid-19 Taswater dividend distributions dropped in 2019/20 by 50%. The 2020/21 City of Launceston budget assumed an ongoing 50% reduction in distribution, Council were advised in September 2020 that Taswater would not be distributing any dividend in 2021/22. This LTFP presumes a return to full dividend to occur in 2021/22.
 - b) The ongoing contribution to renewal works is included in the LTFP model however, there is ongoing engagement with TasWater on this matter to ensure the forecast contribution levels are robust and reliable.
- 6) Dividends from Council's ownership in Launceston Airport will be adversely effected by the Covid-19 Pandemic. Council has budgeted for no divided until 2022/23, at which point a modest dividend of \$300,000 has been included.
- 7) The overall rate base is expected to increase by an average of 0.5% to 0.75% annually through growth and development in the municipality.
 - a) This position is in line with the actual 2019/2020 result, and supported by long-term historical averages.
 - b) It is likely that growth projections will form a significant part of future scenario modelling, particularly with significant development projects (such as the South Prospect and St Leonards residential growth proposals).
- 8) An organisation Efficiency Dividend on materials and services has been included as a budget-savings measure. It is in envisioned that in conjunction with the LEAN Program, this will see Materials & Services increase at a rate below CCI.
- 9) Council's contribution to the Tamar Estuary River Health Action Plan has been included in both 2022/23 (\$6.0m) and 2023/24 (\$5.0m).

5.2. Projected Revenue Requirements

The assumptions in the adopted financial model have been based on best available information, professional judgement and experience, and developed in discussions with Council officers. The rate increase requirements used in the financial model are based on achieving a balanced operating result or small underlying surplus, from 2025/26 onwards.

Rate increases to achieve a small underlying surplus were calculated after all other assumptions and information was entered into the financial model, including the adoption of a balanced capital works program (see Table 6). Projected financial statements, which include the adopted capital works program and all other assumptions, have been included in this document from items 10 through to 12.

Table 2: Rate Increase Requirements

	20/2 1	21/2 2	22/2 3	23/2 4	24/2 5	25/2 6	26/2 7	27/2 8	28/2 9	29/3 0
Rate Increases (%)	0.0	3.75	3.75	3.75	3.90	3.90	3.90	3.00	3.00	3.00
Plus Growth (%)	0.5	0.5	0.5	0.75	0.75	0.75	0.75	0.75	0.75	0.75
CPI (%)	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0
Rate Increase above/ (below) CPI	(3.0)	0.75	0.75	0.75	0.90	0.90	0.90	-	-	1

5.3. Adopted Indexation Factors

The Table below summarises the Indexation factors that have been adopted in developing the initial LTFP model:

Table 3: Adopted Indexation Factors

	20/21	21/22	22/23	23/24	24/25	25/26	26/27	27/2 8	28/2 9	29/3 0
Consumer Price Index (CPI)	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Council Cost Index (CCI)	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
Fire Service Levy (%)	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%	2.6%

5.4. Adopted Revenue Inputs

The Table below summarises the revenue inputs that have been adopted in developing the 10yr LTFP model:

Table 4: LTFP Revenue Inputs

		(% Change fror	n Previous Year)		
Revenue Component	Basis of Assumption	Proportion of Total Revenue	20/21 to 22/23	23/24 to 29/30	
Rate Revenue	Financial modelling to achieve a small underlying surplus by 2025/26	57%	plan. Refer	each year of the Table 2: <i>Rate</i> <i>equirements</i>	
Rate Base (Growth)	Historic trends and predicted growth		0.5%	0.75%	
Fees & Charges Revenue	Financial modelling to achieve a small underlying surplus by 2025/26	21%	3.0%	3.0%	
Operating Grants	Under CPI based on historical trends	8%	2.75%	2.75%	
Fire Service Levy	Tas. Fire Commission Forecast	8%	2.6%	2.6%	
Interest Revenue	Forecast RBA Cash Rate and Council cash projections	1%	Based on annual forecasts		
Investment Revenue (TasWater & APAL)	Annual Forecast	2%	Based on annual forecasts		
Other Revenue	CPI	3%	3.0%	3.0%	

Note that the balance of total revenue is made of Capital Grants.

5.5. Adopted Expense Inputs

The Table below summarises the assumptions that have been adopted in the 10yr LTFP model, including data on the relevant proportion of each expense section to the overall total.

Table 5: LTFP Expense Inputs

	(% Change from Previous Year)			
Expense Component	Basis of Assumption	Proportion of Total Expenses	23/24 to 29/30	
Employee Costs	CPI	36%	2.25%	2.75%
Materials & Services	CCI <i>less</i> organisational savings such as LEAN & efficiency dividend.	31%	2.50%	2.50%
Depreciation	Asset Data Projections	19%	3.0%	3.0%
Utilities	Electricity & Gas Market Projections	3%	1.0%	1.0%
Fire Service Levy	Tas. Fire Commission Forecast	7%	2.6%	2.6%
Other Expenses	CPI & projections	3%	2.5%-3.0%	2.5%-3.0%
Combined System Contribution	Annual forecast provided by TasWater	1%	3.0%	3.0%

5.6. Capital Works Program

The Strategic Asset Management Plan sets out the proposed 10 year capital works program which has been adopted as a principle input into the LTFP.

Table 6 below sets out the proposed capital works program by expenditure type and includes both Council and grant funded projects. It needs to be noted that while a detailed program has been prepared as part of the SAMP development process, the inputs into the LTFP are only concerned with the quantum of funding forecast across each expenditure type; new, upgrade or renewal. Individual capital projects will continue to be assessed for approval annually during Council's capital budgeting process.

Table 6: Annualised Capital Works Program Inputs

(Includes externally funded Capital Works as well as Council funded).

	19/20 Actual	20/21	21/22	22/23	23/24	24/25	25/26	26/27	27/28	28/29	29/30
Renewal Works (\$'000)	17,060	27,308	17,346	16,764	16,403	16,639	18,975	16,677	14,121	18,395	13,354
New & Upgrade Works (\$'000)	19,214	16,621	13,958	15,422	15,086	19,075	20,384	16,350	20,197	17,638	21,019
Total Capital Program (\$'000)	36,274	43,929	31,304	32,186	31,489	35,714	39,359	33,027	34,318	36,033	34,373
Annual Depreciation Charge (\$'000)	22,681	22,086	23,085	23,922	24,776	25,691	26,640	27,572	28,565	29,556	30,606

Based on the SAMP inputs, all renewal commitments will be fully funded for the length of the LTFP. A theoretical backlog of renewal works valued at \$43m has been identified in the SAMP. Analysis suggests this work will be made of a combination of required renewal works, along with assets that remain in suitable condition and will exceed their originally forecast useful lives. The LTFP includes an annual allocation of \$2m across the 10-year life of the plan to address required backlog works. The balance of capital funding remaining, for new and upgrade projects, will be allocated as part of Council's annual budgeting process.

Not all proposed capital projects have been included in Table 6. Council has a list of Holding Projects that are not in a position to be approved for inclusion in the SAMP or LTFP. This list will be reviewed at least annually in accordance with the LTFP and SAMP.

The forecast Capital Works expenditure (both Council and external funding contributions) has been used to model the additional operational and maintenance costs and additional depreciation expense associated with each new and upgrade project. These additional costs have been included in the adopted financial model.

5.7. Accelerated Capital Works Program (ACWP)

Council approved a Nation leading Community Care and Recovery Package, during April 2020, in response to the Covid-19 Pandemic. The package included a \$40m Accelerated Capital Work Program (ACWP) which was designed to stimulate the local economy, with an emphasis on renewal projects that are deliverable in the next four years (2021 - 2025).

The Accelerated Works Program supports financially sustainable investment that is consistent with our SAMP and LTFP.

The following criteria are applied to the selection of projects forming part of the ACWP:

- Expenditure must be 80% asset renewal.*
- Expenditure by program should be in line with the Long Term Financial Plan of

approximately:

- 60% to 70% transportation
- 4% to 10% drainage
- 5 to 10% recreation
- 3% to 8% buildings
- 12% to 20% waste management
- 0% to 5% other
- Projects are required to be delivered in the next four years (2021 2025) due to capacity, condition and / or compliance.
- Can be delivered to market by 30 April 2021.
- Roads to Recovery minimum expenditure is to be met.

Council's commitment to the ACWP has been include in Table 6, with an additional \$10m of funding in 2020/21 alone being allocated to the program.

5.8. Depreciation Expense Modelling

Table 7 shows the budgeted depreciation by the major asset classes. Detailed annual depreciation budgets are prepared for each asset class.

The table included in Section 14 details the useful lives applied to each asset group. Along with underlying asset valuation data, the useful life is used to calculate the annual depreciation expense on assets, and used in conjunction with the SAMP. Asset lives are consistent with Council's Asset Capitalisation Framework which is reviewed annually.

Table 7: Depreciation by Asset Class

Asset Class	Actual Depreciation Expense 19/20 (\$000)
Roads	11,084
Buildings	3,573
Plant & Equipment	3,138
Stormwater	1,694
Parks	1,313
Data Systems	679
Flood Protection	499
Waste Centres	701
Total	22,681

5.9. Additional LTFP Inputs

In addition to the primary assumptions underpinning the LTFP Financial Model outlined in section 7.1, an additional range of assumptions also inform the plan. These are summarised below:

^{*} Rehabilitation and liner development expenditure at the Launceston Waste Centre and expansion of the ash placement area are considered renewal from an asset management perspective and in application of this criteria because they are a continuation of an existing service.

- 1) Existing municipal boundaries remain unchanged, with no significant change to underlying rate or assetbase.
 - a) Although there is current active discussion of amalgamation/boundary adjustment in the Local Government Sector generally, no change has been factored into the current LTFP model.
- 2) Levels of service will be maintained at existing levels.
 - a) The LTFP and the aligned SAMP process identify Level of Service Planning as a key improvement action for the organisation to undertake. While adjustment to levels of service and rationalisation is hoped to be achieved via this process, no change has been factored into the current LTFP model.
- 3) The adopted budget for 2020/21 has been included in the Plan.
- 4) Indexation Factors will be reviewed annually as the Plan and accompanying model are updated.
 - a) Historical trends, and likely future projections have been analysed in setting the current indexation factors, as discussed later in this report.
- 5) Overall staffing levels across the organisation remain constant.
- 6) There may be future FTE changes across Networks and/or Teams however; there is no current forecast data available organisationally to justify a significant change from the projection adopted for this version of the LTFP model.
- 7) Employee costs to are in line with anticipated CPI, to factor in a competitive labour market and potential labour shortages.
 - a) Historically low wage market growth trends are the subject of broad commentary in the Australian labour market currently. Combined with the forecast skills shortages in some sectors, it is likely that there will be continuing upward pressure on labour costs organisationally.
 - b) The recommended implementation of a Workforce/Corporate Resourcing Plan (positioned alongside the LTFP and SAMP as our principal Resource & Capacity Planning tools) would provide high level for ecasting of work force planning and cost modelling into the future.
 - c) Given the proportionally significant impact (currently 36%) of employee costs on the overall organisational expenses, these items should be subject to specific analysis and scenario modelling moving forward.
 - d) Within the Local Government sector, this percentage of employee costs on overall organisation expenses is at the lower end of the scale.
- 8) Utilities expenses have been modelled on market projections.
 - a) Given the volatility involved in the energy market pricing across the National Energy Market (NEM), this expense category will be reviewed in detail during each iteration of the LTFP.
 - b) The Australian Energy Market Operator (AEMO) publishes energy market price forecasting across the NEM, and is currently suggesting national energy pricing will fall slightly below underlying inflation figures.
 - c) Itisexpected that future scenario modelling could include targets for energy reduction initiatives at a Council-wide level.
 - d) In early 2020 CoL approved the Launceston Aquatic Centre Energy project which involves converting the heating system from gas to electricity which will significantly reduce energy costs as well as significantly reducing the Council's carbon footprint.
 - e) It is noted that utilities costs represent approximately 3.7% of the total organisational expense.

- Fire Service Levy has been indexed at 2.6% for the life of the plan.
 - a) This will be reviewed annually based on updates provided by the State Fire Commission. Council acts as a collection agent for this levy, which is then paid to the State Fire Commission. Council receives a 4% commission for the collection of this levy.
 - b) It is noted that other Councils have adopted a significantly higher forecast percentage increase in the Fire Service Levy.

6. Sensitivity Analysis

The purpose of scenario modelling is to demonstrate the robustness of the adopted financial model, and the effect on CoL's financial position should there be a deviation to the assumptions made in the adopted model. Given the range of inputs to the model, some variation to the adopted inputs is inevitable however, ensuring the LTFP is reviewed on an annual basis will enable currency of input forecasts.

The change in the tables below represents the modified assumptions used for each revenue or expense item. The assumptions used in the adopted model have been outlined in Section 5 of this plan.

The movement is calculated annualising average increase or decrease across the life of the LTFP.

Change in Rates, Fees & Charges relates to the underlying growth or decline, as opposed to an increase in the cost of rates or services charges.

Table 8: Optimistic Scenario Inputs

Revenue/Expense Item	Change from Adopted LTFP Model (%)	Average Annualised Movement (\$'000)
Rate Revenue	Additional 0.5% growth	\$1,799 increase
Fees & Charges Revenue	Additional 0.5% growth	\$559 increase
Employee Costs	Decrease of 0.5%	\$756 decrease
Materials & Services	Growth 0.5% less than current assumption	\$810 decrease

Table 9: Pessimistic Scenario Inputs

Revenue/Expense Item	Change from Adopted LTFP Model (%)	Average Annualised Movement (\$'000)
Rate Revenue	Decrease of 0.5% growth	\$1,752 decrease
Fees & Charges Revenue	Decrease of 0.5% growth	\$546 decrease
Employee Costs	Growth 0.5% greater than CPI	\$771 increase
Materials & Services	Growth 0.5% greater than current assumption	\$831 increase

6.1. Impact on Underlying Surplus

Figure 5 below represents the adopted financial model (blue line) plotted against the Optimistic and Pessimistic scenario factors detailed in Table 8 and Table 9, and the potential cumulative impact across the 10 years of the LTFP - should no action be taken to correct and adjust the underlying financial model as changes materialise.

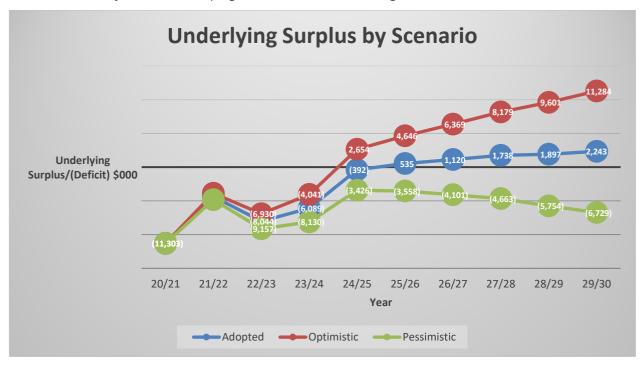


Figure 5: Financial Scenario Modelling Comparative Table

While the early years of this scenario projection represent a manageable variation in either direction of the adopted model, sustained variation without adjustments result in significant cumulative variations from the target operating result. This underlines the necessity to undertake an annual review of the LTFP as part of the budget preparation and consideration process.

7. Financial Benchmarking

In developing the LTFP, published financial data from the 2016/17 Annual Reports of the Council areas listed in Table 10 below has been compiled to facilitate benchmarking analysis.

Table 10: Benchmarking Comparator Councils

Council	Relevance as a Comparator
City of Hobart	Similar population base. Best local comparator for overall revenue & expense values. Similar structural hierarchy as CoL, being urban centre of local area.
City of Devonport	State-based urban council comparator. Some similarities to CoL as structural centre of a broader region.
City of Burnie	State-based urban council comparator. Some similarities to CoL as structural centre of a broader region.
City of Clarence	Similar population-base. Similar urban/rural Council area make-up.
City of Maitland (NSW)	Consistent overall comparator with CoL. Similar councilarea makeup (urban and rural areas). Some similarities to CoL as structural centre of a broader region.
City of Maribyrnong (Vic)	Consistent overall comparator with CoL. Population and financial metrics.
City of Darwin (NT)	Consistent overall comparator with CoL. Population and financial metrics. Similar structural hierarchy as CoL, being urban centre of local area, although a large number of community assets owned by Territory Administration.

Detailed financial data for each Council noted above is included in Section 15 of the LTFP.

The compiled financial data facilitated the calculation of a range of metrics against which the relative performance of the City of Launceston has been considered. Updating of this benchmarking data as part of the annual review of the LTFP is an important exercise to inform future versions of the LTFP, and ensure Council's overall performance (in a financial sense) is considered with respect to the broader Tasmanian and interstate-based Local Government sector.

Overall, the benchmarking data reflects favourably on CoL's financial performance. A number of key metrics require monitoring in future versions of the LTFP, and some opportunities for reconsideration of the relative balance of some other revenue and expense factors has also been identified. Table 11 sets out the key metrics identified for specific monitoring in future versions of the LTFP.

Table 11: Benchmarking Analysis

Note that the below benchmarks have been used internally as measures of performance, separate to those prescribed by DPac in Table 1.

Metric	2018/19 Actuals	Benchmarking Notes
Rate revenue as a % of total revenue (excl. Capital Grants)	61.1%	Below the five selected Tasmanian comparator council average, and significantly below some comparators (City of Clarence), indicating a more diversified revenue base.
Fee revenue as a % of total revenue (excl. Capital Grants)	22.5%	Slightly higher than the five selected Tasmanian comparator council average, and significantly below some comparators (City of Hobart). Growth of fee-based (or "user pays") revenue may be a consideration for future versions of the LTFP, enabling reduction in other revenue areas, such as ratingrevenue. A holistic review of fees and charges is recommended as an improvement action in this version of the LTFP.
Operating grant revenue as a % of total revenue (excl. Capital Grants)	8.7%	Above the five selected Tasmanian comparator council average, below two of the interstate comparator councils. Additional operational funding support for the QVMAG operations is desired, in recognition of the regional service provision offered by this Councilowned institution. Any relative increase in operational grant funding may also facilitate reduction in other revenue areas, such as rating revenue.
Annual depreciation expense as a % of Asset Value	1.16%	Lower than the state-based average and lower than the five selected Tasmanian comparator councils.
Rate revenue per capita	\$1,00 7	Significantly below most comparator Councils. This indicates a need to review rates which have historically been below CCI.
Rate revenue per rateable property	\$2,089	Significantly below most comparator Councils. This indicates a need to review rates which have historically been below CCI.
Resident population per employee (FTE's)	152	Slightly lower than the state-based average but higher than the five selected Tasmanian comparator council average. Representational of employee-intensive nature of core service provision, including provision of some significant regional leisure and recreation services. In this context, employee numbers benchmark favourably.
Employee costs as a % of total OPEX	38.9%	On-par with the five selected Tasmanian comparator council average and 1% higher than the state based average. As per item above, this figure benchmarks favourably given the relative service provision offered on a regional basis.

8. Risk Management

The LTFP adopts a range of assumptions to develop the 10 year financial forecast. There are various external factors over which Council has no control over that have the potential to have a major impact on future financial projections. To mitigate the risk associated with these assumptions, the LTFP will be reviewed and updated annually, before being presented to Council for adoption.

A more detailed risk assessment has also been prepared in accordance with Council's Corporate Risk Management Framework, and is included in Section 8.6. The commentary below provides an overview of risks associated with key LTFP inputs.

8.1. Significant Risks

8.1.1. Employee Entitlements

Salary and wage increases have been set to increase 2.25% for 2020/21 based on the current City of Launceston Enterprise Agreement and an extension via an MOU for 2020/21 which was necessary as a result of the COVID-19 pandemic. Beyond 2020/21, a new Enterprise Agreement is due to be negotiated. Given wages and salaries comprise 36% of Council's total expenses; any increase in excess of the current Enterprise Agreement will have a significant effect on Council's ability to achieve an underlying surplus.

8.1.2. Price Indices

The LTFP model relies on a number of forecasting measures and assumptions. Any major discrepancy with the below price indices will impact future modelling projections. This risk is mitigated by the fact that the LTFP is updated annually and indices will be changed in line with the annual update.

8.1.3. Consumer Price Index (CPI)

CPI is a key measure of household inflation published quarterly to reflect the movement in prices on a wide range of goods and services.

Should CPI increase significantly, employee entitlements may increase in line with this. For modelling purposes, CPI has been projected to be 3.0% across the life of the plan.

8.1.4. Council Cost Index (CCI)

The Local Government Association of Tasmania (LGAT) publishes an annual index, which reflects cost increases directly associated to services provided by and the cost of running Local Government. This index recognises that CPI does not fully encapsulate cost increases in the Local Government sector. CCI was 2.18% for 2019/20.

8.1.5. Utilities Prices

There is significant volatility with the price of gas in Tasmania. Launceston Aquatic Centre (LAC) in particular is a heavy user of gas, having spent just over \$624,000 on gas in 2019/20. Any change in the price of gas would significantly affect the operating result of LAC and presents a challenge when budgeting for the long term. The recently approved Launceston Aquatic Energy project involves converting the heating system from gas to electricity which will significantly reduce energy costs and mitigate the forecast risk of gas price increases.

The Council continues to reduce energy usage through the use of new technology and a new electricity contract was negotiated in early 2020 that locks in favourable prices for the next 5 years.

8.1.6. TasWater Distribution

Financial Distributions from the Tasmanian Water Corporation (TasWater) normally contribute 3% of Council's budgeted revenue. In 2019/20 we received a 50% dividend distribution and in 2020/21 there will be no dividend distribution from Taswater due to Covid-19 impacts. Any continued decrease in dividend from TasWater will directly impact Council's operating deficit or surplus. Significant capital expenditure is required to upgrade and maintain existing stormwater infrastructure to meet community expectations. Council relies on TasWater to provide a future 10 year Capital Works program as an input into the LTFP. Any inaccuracies in the figures provided will impact on future financial forecasts.

8.1.7. Damage to Infrastructure

Council is exposed to the risk that damage will occur to infrastructure such as roads, bridges, stormwater, parks and buildings though events such as the 2016 floods, natural disasters, acts of vandalism, and acts of terrorism. Such damage requires the redirection of capital and/or operational budgets, changes to levels of service and increased insurance premiums.

8.1.8. Loss on Disposal of Assets

When an asset is disposed of before the full term of its useful life, unless consideration is received, there will be a loss on disposal recorded as the asset will not be fully depreciated.

The 2019 redevelopment of Civic Square is one such project that resulted in a loss on disposal, given several assets in the area were not fully depreciated before being disposed of (renewed).

Council will consider the impact of loss on disposal of existing assets, in conjunction with the SAMP, in the planning process for capital projects. The risk can be mitigated by accelerating the depreciation of any identified affected assets.

Additionally, to mitigate this risk an annual provision of \$400,000 from 2021/22 onwards for loss on disposal of assets has been made in the adopted financial model.

8.1.9. Grant Funding

Financial Assistance Grants and operating grants have been indexed to increase in line with CPI. There is inherent uncertainty regarding the distribution of grant funding due to a number of factors. To mitigate this uncertainty, budgeted grant funding will be updated annually for use in the LTFP.

Council continues to lobby for a greater share of funding to reflect our role as a regional hub and the associated cost of owning and operating facilities involved in such a role. This will be monitored through the life of the Plan.

Long term capital grant funding forecasts have been sourced from the SAMP. Each year capital grant funding will be updated based on the proposed capital works program for the following year.

8.1.10. Covid-19 Impacts

The international impacts of the Covid-19 pandemic on the economy are currently undetermined. To mitigate the risks created by this economic uncertainty CoL will implement ongoing quarterly reviews of the macro economic climate post Covid-19 Pandemic.

8.1.11. Utas and QVMAG Governance Arrangements

This revision of the LTFP is predicated on the restructure of the governance arrangements for Utas Stadium and QVMAG reducing CoL's operating costs by \$4.57m from 2022/23 onwards.

8.1.12. Future Rate Increases

The pathway to operating surplus post Covid-19 is deliverable if assumed and modelled rate increases detailed in this revision of the LTFP are met. Deviation from assumptions in the LTFP would require consideration of the flow on impacts of those deviations.

8.2. Corporate Risk Management Framework

The CoL has reviewed its Risk Management Framework to provide contemporary foundations and organisational arrangements for effectively and efficiently managed risk across what is a diverse business.

Council is committed to implementing a strategic, consistent and structured corporatewide approach to risk management in order to achieve an appropriate balance between realising opportunities for gains and minimising losses. Council's commitment to managing risk within its operations and ensuring that Council makes informed decisions with respect to the activities that it undertakes by appropriately considering both risks and opportunities is outlined in the Risk Management Policy 30-PI-004.

The risk management process is:

- integral to effective organisational management and decision making,
- allows the CoL to make risk informed decisions,
- embedded in the culture and the everyday practices of the CoL, and
- tailored to the business processes of the CoL.

The reviewed framework is aligned to the requirements of AS/NZS ISO 310001 and illustrates how risk management will be embedded in CoL systems to ensure it is integrated at all levels and for all work contexts.

8.3. Principles of Risk Management

ISO 31000 is recognised as the leading standard relating to risk management and is produced by the International Organisation for Standardisation. The purpose of ISO 31000 is to provide principles and generic guidelines on risk management. ISO 31000 emphasises that for risk management to be effective, organisations must comply with the principles outlined below.

¹ AS/NZS ISO 31000:2009 Risk Management – Principles and Guidelines

- Creates Value Risk management contributes to the achievement of objectives. Protects value - minimise downside risk, protects people, systems and processes
- Integral Part of Organisational Processes Risk management is not a stand-alone activity from the management system of the organisation. It is part of the process not an 'additional' compliance task
- Part of Decision Making Risk management helps decision makers make informed choices, prioritise actions and distinguish among alternative courses of action. Helps allocate scarce resources
- Explicitly Addresses Uncertainty Risk management explicitly takes account of uncertainty, the nature of that uncertainty, and how it can be addressed
- Systematic, Structured and Timely A systematic, timely and structured approach to the management of risk contributes to efficiency and to consistent, comparable and reliable results. The more aligned - the more effective and efficient
- Based on Best Available Information The inputs to the process of managing risk are based on information sources such as historical data, experience, stakeholder feedback, observation, forecasts and expert judgement. As perfect information is not usually available, start with resources/expertise you have or gain easily. Increase information as the level of risk increases
- Tailored Risk management is aligned with the organisations external and internal context and risk profile. Different risk appetites and different measurements are used for different risk types
- Takes Human and Cultural Factors into Account The management of risk recognises the capabilities, perceptions and intentions of people that make every organisation different
- Transparent and Inclusive Appropriate and timely involvement of stakeholders at all levels of the organisation ensures that management of risk remains relevant and up to date. The management of risk must be clearly set out in job profiles/employment contracts and annual appraisals
- Dynamic, Repetitive and Responsive to Change External and internal events happen, context and knowledge change, monitoring and review take place, new risks emerge, some change, and others disappear. A relevant and accurate system should support decisions and strategies. There should be regular reviews of the Risk Register(s) and Framework, in particular the Register(s) by the areas of the business that identified and are managing the risks
- Facilitates continual improvement and enhancement of the organisation development and implementation of strategies to improve risk management maturity alongside all other aspects of the organization

8.4. Risk Tolerance

The CoL has considered the level of risk it is prepared to accept, take action to mitigate in the pursuit of its public service obligations. If the assessed risk level is above the acceptable/tolerable level for that category of risk then treatment may be required. If the risk is equal to or less that the acceptable/tolerable level for that category of risk then that risk can be accepted.

Table 12 summarises the level of residual risk we are willing to retain in the pursuit of our objectives.

Table 12: Level of Residual Risk

	Level of risk (after treatment) we are willing to retain in the pursuit of ourobjectives 🛚				
Critical Success Factor	Low	Medium	High	Extreme	
Reputation and Public Image	?				
Public Safety / Staff WHS	?				
Financial / Business Interruption	?	?			
Legal / Regulatory	?	?			
Environment	?	?			

While Table 12 indicates the acceptable/tolerable levels of risk we are willing accept it is an unrealistic expectation that the CoL would have all risks sitting below these levels.

By introducing treatments and control measures we can minimise our residual risk to the acceptable target level in many circumstances. However, where this is not possible Table 13 identifies those with the authority to accept risks that exceed our acceptable target level.

Table 13: Authority for Acceptance above Risk Targets

	Authority for acceptance of risk above the target level						
Critical Success Factor	Low	Medium	High	Extreme			
Reputation and Public Image	?	Team Manager	General Manager	Chief Executive Officer			
Public Safety / Staff WHS	?	Team Manager	General Manager	Chief Executive Officer			
Financial / Business Interruption	?	?	General Manager	Chief Executive Officer			
Legal / Regulatory	?	?	General Manager	Chief Executive Officer			
Environment	?	?	General Manager	Chief Executive Officer			

8.5. Management of Risk and Financial Management

The CoL Risk Management Framework operates to enhance the financial management of Council by ensuring that effective processes are in place to manage risks. The framework is currently under review and will be implemented across all Networks once completed.

A risk assessment is to be undertaken as part of any project. Senior and Project Managers are accountable for identifying and assessing any risks emerging as a result of projects. These risks are to be included on the project plan which is reviewed and maintained throughout the life of the project. Capital project risks are to be managed using the Tech1 Capital Planning and Delivery module. Any risks which eventuate as a result of the project, and are of an ongoing nature, should be recorded in the Corporate Risk Register.

8.6. Risks to Financial Management

Risk Management is a structured way to identify and analyse potential risk, and devise and implement appropriate responses according to the level of those risks. The process includes identifying and assessing risks to enable well informed decisions about risk management and treatment plans. The table below lists risks that have been identified with regard to Financial Management at the CoL. It will require review on a regular basis to ensure currency and to capture emerging risks.

Table 14: Financial Management Risks

Risk	Likelihood	Consequence	Risk Rating	Risk Priority
Volatile macro-economic conditions	Likely	Major	High	1
Reduced capacity for ratepayers to pay rates	Possible	Major	High	2
Failing to appropriately respond to or prepare for the impacts of climate change	Possible	Major	High	3
Freeze on Financial Assistance Grants	Possible	Major	High	4
Changing technological landscape	Almost Certain	Moderate	High	5
Potential for rate capping to be introduced	Unlikely	Major	High	6
Incompleteness of financial data	Likely	Moderate	High	7
Public expectation - demand for increased levels of service	Likely	Moderate	High	8
Lack of integration with council planning and budget processes - including links to decision making	Possible	Moderate	High	9
Financial Management not linked to Strategic Asset Management Plan	Unlikely	Moderate	Medium	10
Inability to meet stakeholder requirements into the future	Unlikely	Moderate	Medium	11
Inability to attract suitably skilled employees to CoL	Likely	Minor	Medium	12
Changing demographic shifting infrastructure requirements	Possible	Minor	Medium	13
Lack of skills and capacity for existing staff	Possible	Minor	Medium	14

The Risk Matrix, Likelihood and Consequence Tables included in Section 13 will be used to rate each risk against the Critical Success Factors below:

- Reputation and PublicImage
- Public Safety/StaffWHS
- Financial/Business Interruption
- Legal/Regulatory
- Environment.

Please note the highest risk rating against the Critical Success Factors for any risk will be the overall risk rating.

9. LTFP Improvement Activities

A suite of financial management improvement initiatives have been identified during the preparation of this Long Term Financial Plan. The improvement initiatives are prioritised in the below table.

Table 15: LTFP Improvement Actions

LTFP Improvement Actions	Priority	Responsibility
Pursue alternative governance structures for Utas Stadium and QVMAG	1	Chief Executive Officer
Implement a quarterly review of the macro economic climate post Covid-19 Pandemic	2	Chief Financial Officer
Conduct a review of current Levels of Service. a) Document current Levels of Service. b) Develop financial model for current Levels of Service. c) Clarify the services Council subsidises as compared to services which are provided at full cost.	3	General Manager Organisational Services
Review approach to user fee and charges revenue, including benchmarking against other like Council financial data.	4	Chief Financial Officer
Review Council's asset ownership and potential assets for disposal.	5	Manager Finance
Initiate the Development of a Corporate Resourcing Plan to enhance workforce-planning inputs into future versions of the LTFP.	6	General Manager Organisational Services

Additional information on each action from the above table is outlined below:

9.1. Alternative Governance Structures - Utas Stadium and QVMAG

This revision of the LTFP is predicated on the restructure of the governance arrangements for Utas Stadium and QVMAG reducing CoL's operating costs by \$4.57m from 2022/23 onwards.

9.2. Quarterly Macro Economic Review

The international impacts of the Covid-19 pandemic on the economy are currently undetermined. To mitigate the risks created by this economic uncertainty CoL will implement ongoing quarterly reviews of the macro economic climate post Covid-19 Pandemic.

9.3. Levels of Service Review

An ongoing review into service levels will be commenced shortly with a dedicated resource. Council faces community expectations to maintain and increase existing service levels, while keeping rate rises to a minimum.

It is likely that any changes to service levels will have a financial impact that is required to be reflected in the LTFP, and will require ongoing analysis and modelling to support community engagement and decision making processes with regard to any proposed change in service levels. It is envisioned that there is the potential for long term savings as a result of this review.

9.4. Fees and Charges

A more substantive review and approach towards modelling fees and charges will be undertaken in future versions of the LTFP. This will require significant input from operational departments to provide guidance, and will assist in providing a more accurate future forecast financial position.

Benchmarking data against other like Council financial data suggests that CoL's overall fee revenue is lower as a ratio to rating revenue. Further analysis and benchmarking of this ratio is required to determine the appropriate fee and rate revenue model for CoL.

The fees and charges review will include a component of reviewing services we provide that are currently not separately charged or rated - for example, stormwater services.

9.5. Asset Ownership

Council currently has a very diverse and large array of assets, with significant associated operating costs. Council plans to review its asset base for any assets that may be surplus to requirements.

9.6. Corporate Resourcing Plan

It is proposed that Council develop a Corporate Resourcing Plan over the forward planning period. This plan would form part of the 10 Year Resource & Capacity Plan suite of documents, sitting alongside the LTFP and the SAMP, providing enhanced planning and forecasting inputs to both the SAMP and LTFP.

Specifically, enhanced forecast workforce requirements into the future would be of particular value to future versions of the LTFP given the significance of employee expenses proportional to Council's overall expenses in 2019/20 (36%).

Table 16: Completed LTFP Improvement Actions

LTFP Improvement Actions	Comment
Review approach to aligning all decision making to the LTFP	Review completed
Embed an organisational process to align the annual review of the SAMP and LTFP.	Organisational process developed and implemented. Internal audit by Crowe Howarth found that "CoL has thorough processes in place to develop the LTFP and SAMP. There is a high degree of collaboration between the teams that develop the plans. The LTFP and SAMP form a cornerstone of planning processes in CoL. They are refreshed in line with the electoral cycle and form a starting point for annual budget processes."
Review, and confirm, current approach to depreciation modelling, particularly for atypical classes of assets.	Independent review completed - no avenues for reduced depreciation were identified.

LTFP Improvement Actions	Comment
Implementation of annual efficiency dividend targets into operational budgeting process.	Efficiency targets are reviewed annually during the budgeting process, and changes included in the LTFP modelling.
	Efficiency targets for respective Team budget sections are incorporated into the annual operational budgeting processes.

10. Statement of Comprehensive Income

Period start		1 Jul 20	1 Jul 21	1 Jul 22	1 Jul 23	1 Jul 24	1 Jul 25	1 Jul 26	1 Jul 27	1 Jul 28	1 Jul 29
Period end		30 Jun 21	30 Jun 22	30 Jun 23	30 Jun 24	30 Jun 25	30 Jun 26	30 Jun 27	30 Jun 28	30 Jun 29	30 Jun 30
Revenue from Operating Activities											
Rates and Charges	\$'000	62,628	65,290	68,065	71,127	74,435	77,896	81,518	84,575	87,747	91,037
Financial Assistance Grants	\$'000	4,467	4,590	4,716	4,846	4,979	5,116	5,257	5,401	5,550	5,702
Grants - Operating (Recurrent)	\$'000	2,668	2,372	2,372	2,168	2,168	1,485	1,526	1,568	1,611	1,655
Grants - Capital (Non-recurrent)	\$'000	11,660	7,900	8,100	6,700	10,200	13,100	6,000	6,500	7,400	4,900
Statutory Fees and Fines	\$'000	21,496	26,698	27,499	28,324	29,174	30,049	30,950	31,879	32,835	33,820
QVMAG Bequests	\$'000	80	82	-	-	-	-	-	-	-	-
Investment Revenue	\$'000	-	2,724	3,024	3,024	3,024	3,224	3,224	3,224	3,224	3,224
State Government Fire Services Levy	\$'000	8,310	8,526	8,748	8,975	9,209	9,448	9,694	9,946	10,204	10,470
QVMAG Operating Grant	\$'000	1,512	1,550	-	-	-	-	-	-	-	-
UTAS Stadium/QVMAG Governance Changes	\$'000	-	1,245	4,574	4,688	4,805	4,926	5,049	5,175	5,304	5,437
Total Revenue from Operating Activities	\$'000	112,821	120,977	127,097	129,852	137,993	145,243	143,217	148,267	153,875	156,245
Revenue from Outside of Operating Activities											
Interest Revenue	\$'000	738	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Other Revenue Outside of Operating Activities	\$'000	1,911	1,964	2,018	2,073	2,130	2,189	2,249	2,311	2,374	2,439
Total Revenue from Outside Operating Activities	\$'000	2,649	2,964	3,018	3,073	3,130	3,189	3,249	3,311	3,374	3,439
Total Revenue	\$'000	115,470	123,940	130,115	132,925	141,124	148,432	146,466	151,578	157,249	159,685
Operating Expenses from Ordinary Activities	\$'000										
Employee Costs	\$'000	(44,217)	(47,787)	(48,862)	(50,206)	(51,587)	(53,005)	(54,463)	(55,961)	(57,499)	(59,081)
Materials & Consumables	\$'000	(31,916)	(32,714)	(33,532)	(34,370)	(35,229)	(36,110)	(37,013)	(37,938)	(38,887)	(39,859)
Utilities	\$'000	(4,278)	(3,878)	(3,917)	(3,956)	(3,996)	(4,035)	(4,076)	(4,117)	(4,158)	(4,199)
Bad and Doubtful Debts	\$'000	(27)	(29)	(30)	(32)	(33)	(35)	(36)	(36)	(37)	(39)
Depreciation	\$'000	(22,087)	(23,085)	(23,922)	(24,776)	(25,691)	(26,640)	(27,572)	(28,565)	(29,556)	(30,606)
Tamar River Health Plan Contribution	\$'000	-	-	(6,000)	(5,000)	-	-	-	-	_	-
Interest on Borrowings (Finance Costs)	\$'000	(1,183)	(887)	(887)	(683)	(683)	-	-	-	-	-
Interest on Unwinding of Discount on Provisions	\$'000	-	-	(380)	-	-	-	(380)	-	-	-
Election Related Expenses	\$'000	(8,310)	(8,526)	(8,748)	(8,975)	(9,209)	(9,448)	(9,694)	(9,946)	(10,204)	(10,470)
State Government Fire Services Levy	\$'000	(2,949)	(500)	(300)	(300)	(300)	(300)	(300)	(300)	(300)	(300)
Rate Remissions and Abatements	\$'000	(50)	(50)	(50)	(50)	(50)	(50)	(50)	(50)	(50)	(50)
Combined System Contribution - Operating	\$'000	(962)	(991)	(1,021)	(1,051)	(1,083)	(1,115)	(1,149)	(1,183)	(1,219)	(1,255)
Combined System Contribution - Capital	\$'000	(296)	(1,000)	(1,030)	(1,061)	(1,093)	(1,126)	(1,159)	(1,194)	(1,230)	(1,267)
Additional Ops & Maintenance Costs - Capital New/Upgrade	\$'000	-	(549)	(980)	(1,454)	(1,964)	(2,533)	(3,055)	(3,651)	(4,412)	(5,017)
Total Operating Expenses	\$'000	(116,275)	(119,996)	(129,658)	(131,914)	(130,916)	(134,397)	(138,946)	(142,940)	(147,552)	(152,142)
Net Surplus/(Deficit) from Operations	\$'000	(805)	3,945	456	1,011	10,208	14,035	7,520	8,638	9,697	7,543
Adjustments - Net Gain/(Loss) on Disposal of Property Plant & Equipment	\$'000	(200)	(400)	(400)	(400)	(400)	(400)	(400)	(400)	(400)	(400)
Total Adjustments	\$'000	(200)	(400)	(400)	(400)	(400)	(400)	(400)	(400)	(400)	(400)
Operating Surplus/(Deficit) after Adjustments	\$'000	(1,005)	3,545	56	611	9,808	13,635	7,120	8,238	9,297	7,143
Adjusted Underlying Surplus (Deficit)	\$'000	(12,665)	(4,355)	(8,044)	(6,089)	(392)	535	1,120	1,738	1,897	2,243

11. Statement of Financial Position

Period start		1 Jul 20	1 Jul 21	1 Jul 22	1 Jul 23	1 Jul 24	1 Jul 25	1 Jul 26	1 Jul 27	1 Jul 28	1 Jul 29
Period end		30 Jun 21	30 Jun 22	30 Jun 23	30 Jun 24	30 Jun 25	30 Jun 26	30 Jun 27	30 Jun 28	30 Jun 29	30 Jun 30
Current Assets	\$'000	65,634	51,794	50,184	24,279	17,503	18,373	20,868	23,503	26,435	30,229
Cash and Cash Equivalents	•	,	,	,		,		•	,	,	,
Trade and Other Receivables	\$'000	9,713	10,466	10,998	11,207	11,923	12,535	12,383	12,781	13,294	13,506
GST Receivable	\$'000	387	268	213	256	294	326	279	290	308	297
Inventories	\$'000	628	635	641	647	654	660	667	674	680	687
Total Current Assets	\$'000	76,362	63,162	62,035	36,390	30,374	31,894	34,197	37,248	40,718	44,720
Non Current Assets											
Land Under Roads	\$'000	126,942	126,942	126,942	126,942	126,942	126,942	126,942	126,942	126,942	126,942
Property Plant and Equipment	\$'000	237,291	236,891	236,491	236,091	235,691	235,291	234,891	234,491	234,091	233,691
Infrastructure Assets	\$'000	1,292,511	1,338,442	1,382,048	1,430,489	1,482,813	1,538,399	1,587,282	1,637,017	1,688,023	1,736,857
Intangible Asset	\$'000	4,334	4,334	4,334	4,334	4,334	4,334	4,334	4,334	4,334	4,334
Landfill Rehabilitation Intangible Asset	\$'000	1,077	1,454	1,841	2,239	2,648	3,068	3,499	3,943	3,943	3,943
Investment in Associates and Joint Ventures	\$'000	234,923	234,923	234,923	234,923	234,923	234,923	234,923	234,923	234,923	234,923
Trade and Other Receivables (Long Term)	\$'000	258	258	258	258	258	258	258	258	258	258
Total Non Current Assets	\$'000	1,897,336	1,943,244	1,986,837	2,035,276	2,087,609	2,143,215	2,192,129	2,241,908	2,292,514	2,340,948
Total Assets	\$'000	1,973,698	2,006,406	2,048,872	2,071,667	2,117,983	2,175,109	2,226,327	2,279,156	2,333,232	2,385,668
Current Liabilities											
Trade and Other Payables	\$'000	4,566	4,614	5,267	5,295	5,065	5,239	5,446	5,580	5,797	5,987
Trust Funds and Deposits	\$'000	989	1,014	1,042	1,070	1,100	1,130	1,161	1,193	1,226	1,261
Current Employee Benefits	\$'000	6,373	6,373	6,373	6,373	6,373	6,373	6,373	6,373	6,373	6,373
Total Current Liabilities		11,928	12,001	12,682	12,739	12,538	12,742	12,981	13,146	13,395	13,621
Non Current Liabilities											
Non Current Employee benefits	\$'000	989	989	989	989	989	989	989	989	989	989
Non Current Provisions	\$'000	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091	1,091
Non Current Landfill Rehabilitation Provision	\$'000	7,108	7,485	7,872	8,270	8,679	9,099	9,530	9,974	9,974	9,974
Non Current Non-Interest Bearing Loans and Borrowings	\$'000	35,000	26,000	26,000	6,000	-	-	-	-	-	-
Total Non Current Liabilities	\$'000	44,188	35,565	35,952	16,350	10,759	11,179	11,610	12,054	12,054	12,054
Total Liabilities	\$'000	56,115	47,565	48,634	29,089	23,296	23,921	24,591	25,200	25,449	25,675
Net Assets	\$'000	1,917,583	1,958,840	2,000,238	2,042,578	2,094,686	2,151,188	2,201,736	2,253,956	2,307,783	2,359,993
Equity											
Accumulated Surplus	\$'000	(36,673)	(35,625)	(37,781)	(39,260)	(31,449)	(19,950)	(14,537)	(8,066)	1,232	8,375
Capital Reserves	\$'000	185,016	185,016	185,016	185,016	185,016	185,016	185,016	185,016	185,016	185,016
Revenue Reserves	\$'000	1,055,223	1,057,720	1,059,932	1,062,022	1,064,019	1,066,155	1,067,861	1,069,628	1,069,628	1,069,628
Investment Reserves	\$'000	(18,188)	(18,188)	(18,188)	(18,188)	(18,188)	(18,188)	(18,188)	(18,188)	(18,188)	(18,188)
Trusts and Bequests	\$'000	1,953	1,953	1,953	1,953	1,953	1,953	1,953	1,953	1,953	1,953
Asset Revaluation Reserve	\$'000	730,252	767,965	809,306	851,035	893,335	936,202	979,630	1,023,613	1,068,142	1,113,209
Total Equity	\$'000	1,917,583	1,958,840	2,000,238	2,042,578	2,094,686	2,151,188	2,201,736	2,253,956	2,307,783	2,359,993

12. Cash Flow Statement

Period start		1 Jul 20	1 Jul 21	1 Jul 22	1 Jul 23	1 Jul 24	1 Jul 25	1 Jul 26	1 Jul 27	1 Jul 28	1 Jul 29
Period end		30 Jun 21	30 Jun 22	30 Jun 23	30 Jun 24	30 Jun 25	30 Jun 26	30 Jun 27	30 Jun 28	30 Jun 29	30 Jun 30
Cash flows from Operating Activities											
Rates and Charges Received	\$'000	69,144	72,129	75,315	78,825	82,012	85,742	90,209	93,179	96,520	100,311
Grants - Operational Received	\$'000	2.749	2,448	2,455	2,249	2,239	1,534	1,586	1,624	1,667	1,716
Grants - Capital Received	\$'000	12,016	8,154	8,382	6,951	10,534	13,531	6,237	6,731	7,656	5,081
Interest Received	\$'000	738	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Statutory Fees and Fines Received	\$'000	22,152	27,557	28,456	29,387	30,128	31,037	32,175	33,014	33,970	35,069
Other Revenue Received	\$'000	12,174	16,609	19,002	19,465	19,795	20,437	21,015	21,390	21,836	22,366
Employee Costs Paid	\$'000	(46,444)	(50,163)	(50,887)	(52,609)	(54,313)	(55,612)	(57,143)	(58,752)	(60,341)	(62,023)
Materials and Consumables Paid	\$'000	(33,530)	(34,347)	(34,927)	(36,021)	(37,098)	(37,892)	(38,841)	(39,837)	(40,815)	(41,851)
Utilities Paid	\$'000	(4,493)	(4,071)	(4,079)	(4,145)	(4,207)	(4,234)	(4,276)	(4,322)	(4,363)	(4,408)
GST Received / (Paid)	\$'000	4,460	3,332	2,611	3,034	3,494	3,881	3,395	3,465	3,681	3,581
Trust Funds and Deposits	\$'000	24	25	28	29	29	30	31	32	33	35
Other Expenses Paid	\$'000	(13,200)	(12,193)	(19,275)	(18,748)	(14,422)	(15,288)	(16,564)	(17,138)	(18,275)	(19,273)
Net Cash flows from Operating Activities	\$'000	25,789	30,481	28,082	29,417	39,192	44,165	38,825	40,385	42,568	41,604
Cash flows from Investing Activities	,		,		,,	,	,	,	,	,	,
Payment for Property Plant and Equipment and Infrastructure	\$'000	(38,972)	(34,434)	(35,405)	(34,638)	(39,285)	(43,295)	(36,330)	(37,750)	(39,636)	(37,810)
Proceeds from Property Plant and	·	,	,,,,,,	. , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,	, , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,
Equipment and Infrastructure	\$'000	-	-	6,600	-	-	-	-	-	-	
Net Cash flows from Investing Activities	\$'000	(38,972)	(34,434)	(28,805)	(34,638)	(39,285)	(43,295)	(36,330)	(37,750)	(39,636)	(37,810)
Cash flows from Financing Activities											
Proceeds from Interest Bearing Loans and Borrowings	\$'000	20,000	-	-	-	-	-	-	-	-	-
Repayments of Interest Bearing Loans and Borrowings	\$'000	-	(9,000)	-	(20,000)	(6,000)	-	-	-	-	-
Finance Costs	\$'000	(1,183)	(887)	(887)	(683)	(683)	-	-	-	-	
Net Cash flows from Financing Activities	\$'000	18,817	(9,887)	(887)	(20,683)	(6,683)	-	-	-	-	
Net Change in Cash Held	\$'000	5,634	(13,841)	(1,610)	(25,904)	(6,776)	870	2,495	2,635	2,932	3,794
Cash at Beginning of the Financial Year	\$'000	60,000	65,634	51,794	50,184	24,279	17,503	18,373	20,868	23,503	26,435
Cash at End of the Financial Year	\$'000	65,634	51,794	50,184	24,279	17,503	18,373	20,868	23,503	26,435	30,229
Cash and Cash Equivalents											
Unrestricted Cash	\$'000	62,605	46,268	42,446	14,451	5,678	4,412	5,201	6,069	9,001	12,795
Restricted Cash (due to reserves)	\$'000	3,029	5,526	7,738	9,828	11,825	13,961	15,667	17,434	17,434	17,434
Cash and Cash Equivalents	\$'000	65,634	51,794	50,184	24,279	17,503	18,373	20,868	23,503	26,435	30,229

13. Risk Matrix, Likelihood and Consequence Tables

Table 16: Risk Scoring Matrix - Likelihood x Consequence

	Consequence								
Likelihood	Insignificant	Minor	Moderate	Major	Catastrophic				
Almost Certain	Low	Medium	High	Extreme	Extreme				
Likely	Low	Medium	High	High	Extreme				
Possible	Low	Medium	High	High	Extreme				
Unlikely	Low	Low	Medium	High	Extreme				
Rare	Low	Low	Medium	Medium	High				

Table 17: Likelihood Descriptors

Rating	Descriptors	Average Recurrence Interval
Almost Certain	 Expected to occur in most circumstances There is a constant exposure to risk Weak and/or non-existent controls 	Less than 1 year
Likely	 Will probably occur in most circumstances There is frequent exposure to risk Majority of controls are weak 	1 to <10 years
Possible	 Might occur at some time There is moderate exposure to risk Some controls are strong with no gaps 	10 to <100 years
Unlikely	 Not expected but could occur at some time There is infrequent exposure to risk Majority of controls are strong with no gaps 	100 to <1,000 years
Rare	 May occur only in exceptional circumstances There is rare exposure to risk All controls are strong with no gaps 	1,000+ years

Table 18: Risk Consequence Descriptors

Imp	Impact Scale Reputation and Public Image		Financial and Business/ Service Interruption	Public and Staff Safety	Legal/Regulatory	Environment
5	Catastrophic	Censure/ Inquiry Community outrage Widespread social impact	 >\$5M loss Service disruption for more than 7 days Critical or irreversible loss or damage to property or infrastructure 	Fatality(ies) Multiple permanent disability or ill-health	 Critical legal, regulatory or internal policy failure Intervention from governments Major breaches of regulation, major litigation 	Irreversible long-term damage Toxic release offsite with detrimental effect
4	Major	 National or international coverage Significant level of community concern 	 \$1M - \$5M loss Disruption to services and routine needs for 4-7 days Serious structural damage to property/ infrastructure 	Long-term illness or multiple serious injuries	 Major legal, regulatory or internal policy failure Enforcement action by regulators Breach of regulation with prosecution and/or moderate fine 	Widespread long-term damage Contamination – offsite release, no detrimental effect
3	Moderate	Local media coverage Moderate level of community concern	\$500k - \$1M loss Capability or services impaired 1-4 days Moderate loss or infrastructure damage	Injury requiring treatment Possible hospitalisation Numerous days lost	Moderate legal, regulatory or internal policy failure Regulatory compliance issue without high severity level consequence	Widespread short term damage Contamination – offsite release contained with outside assistance
2	Minor	Short-term local media coverage Minor level of community concern	 \$50k - \$500k loss Delays in undertaking routine tasks <24 hours Loss or damage to property <\$50k 	Minor injury requiring First Aid	 Minor legal, regulatory or internal policy failure Minor legal issue, non-compliance and breaches of legislation 	Minor short term damage Contamination – onsite release contained within 8 hours
1	Insignificant	 Little or no effect on public image Insignificant level of community concern 	 < \$50k Delays in undertaking routine tasks < 12 hours Negligible loss or damage to infrastructure 	No personal injuryNo First Aid needed	Minor encroachment on legislation/standard	Minimal damage Contamination – onsite release contained immediately

14. Asset Useful Lives

The below table details the useful lives applied to each asset group. The useful life is used to calculate depreciation expense on assets, and used in conjunction with the SAMP. Asset lives are consistent with Council's Asset Capitalisation Framework which is reviewed annually.

Asset Class	Asset Category/Group	Basis for Depn	Useful Life (Years)
Roads	Pavement Base	Straight Line	100-150
Roads	Pavement Sub Base	Straight Line	300
Roads	Compacted Sub-Grade	N/A	unlimited
Roads	Sealed Surfaces	Straight Line	20-35
Roads	Unsealed Surfaces	Straight Line	10
Roads	Kerb and Channel	Straight Line	100
Roads	Footpaths	Straight Line	30-50
Roads	Street Lighting	Straight Line	55
Roads	Safety Barriers	Straight Line	30-100
Roads	Culverts	Straight Line	100
Bridges	Bridge Abutments	Straight Line	25-100
Bridges	Bridge Decks	Straight Line	25-100
Stormwater	Pipes	Straight Line	80-150
Stormwater	Pump Stations Civil	Straight Line	50
Stormwater	Pump Stations Electrical	Straight Line	20
Stormwater	Pump Stations Mechanical	Straight Line	30
Stormwater	Pump Stations Instrumentation	Straight Line	10
Stormwater	Detention Basin/Other	Straight Line	100-150
Flood Protection	Levees	Straight Line	100-200
Flood Protection	Gates	Straight Line	100
Facilities	Fencing Systems	Straight Line	30-150
Facilities	Irrigation Systems	Straight Line	40
Facilities	Lighting Structures	Straight Line	50
Facilities	Power	Straight Line	30
Facilities	Playgrounds	Straight Line	10-15
Facilities	Structures/Other	Straight Line	60-100
Facilities	Sporting Surfaces	Straight Line	10 - Unlimited
Buildings	Structures	Straight Line	30-250
Buildings	Mechanical Services	Straight Line	5-40
Buildings	Electrical	Straight Line	20-30
Fleet	Light Vehicles	Straight Line	4-5
Fleet	Major Plant	Straight Line	5-30
Fleet	Minor Plant	Straight Line	3-20
IT	General IT Equipment	Straight Line	3-10
IT	Software	Straight Line	3-10
Waste Management	Clay Liner	Straight Line	60-100
Waste Management	Rehabilitation Assets	Straight Line	3-30
Waste Management	Other	Straight Line	10-30

15. Benchmarking Data

Metric Name (2018/19 Annual Report Data)				Tasmanian	Council Comp	arators		Interstate Council Comparators			
	City of Launceston	City of Hobart	City of Devonport	City of Burnie	City of Clarence	Average of 5 Tasmanian Comparators	Average of All Tasmanian Councils	City of Maitland	City of Maribyrnong	City of Darwin	
Population	67,449	53,684	25,415	19,348	56,945	44,568	18,909	83,203	93,129	84,613	
Local Government Area (km²)	1,411	78	111	611	386	519	2,454	396	32	112	
Rateable properties	32,518	24,424	12,771	9,847	25,336	20,979	9,971	33,100	41,832	35,715	
Total revenue (\$'000)	\$111,172	\$134,367	\$41,004	\$33,636	\$67,908	\$77,617	\$29,356	\$106,321	\$143,643	\$107,739	
Total expenses (\$'000)	\$109,117	\$133,121	\$42,565	\$34,932	\$63,499	\$76,647	\$29,010	\$112,285	\$140,240	\$119,896	
Underlying result (\$'000)	\$2,055	\$1,246	\$(1,561)	\$(1,296)	\$4,409	\$971	\$346	\$(5,964)	\$3,403	\$(12,157)	
Operating surplus ratio	1.85%	0.93%	(3.81)%	(3.85)%	6.49%	1.25%	1.18%	(5.61)%	2.37%	(11.28)%	
Rates Revenue (\$'000)	\$67,939	\$84,780	\$27,976	\$22,778	\$50,206	\$50,736	<i>\$16,706</i>	\$79,344	\$100,007	\$72,016	
Fee revenue (\$'000)	\$25,074	\$39,574	\$5,852	\$6,198	\$5,955	\$16,531		\$8,561	\$25,496	\$21,919	
Operating Grants (\$'000)	\$9,690	\$3,651	\$2,432	\$2,529	\$6,057	\$4,872	\$3,349	\$10,445	\$8,760	\$9,775	
Capital Grants (\$'000)	\$18,864	\$3,638	\$2,168	\$1,424	\$10,242	\$7,267	\$3,520	\$46,008	\$3,863	\$10,131	
Total Revenue (Excl CAP Grants) (\$'000)	\$111,172	\$134,367	\$41,004	\$33,636	\$67,908	<i>\$77,617</i>	\$29,356	\$106,321	\$143,643	\$107,739	
Rates as % of Total Revenue (Excl. Capital Grants)	61.11%	63.10%	68.23%	67.72%	73.93%	65.37%	56.91%	74.63%	69.62%	66.84%	
Fees as % of Total Revenue (Excl. Capital Grants)	22.55%	29.45%	14.27%	18.43%	8.77%	21.30%		8.05%	17.75%	20.34%	
OPEX Grants as % of Total Revenue (Excl. Capital Grants)	8.72%	2.72%	5.93%	7.52%	8.92%	6.28%	11.41%	9.82%	6.10%	9.07%	
Non Current Assets (\$'000)	\$1,866,313	\$1,806,140	\$589,808	\$419,319	\$766,173	\$1,089,551	\$404,984	\$1,142,584	\$1,092,494	\$984,012	
Annual Depreciation (\$'000)	\$21,584	\$21,273	\$9,574	\$7,970	\$12,620	\$14,604	\$6,276	\$22,088	\$18,184	\$30,778	
Annual Dep. As % of asset value	1.16%	1.18%	1.62%	1.90%	1.65%	1.34%	1.55%	1.93%	1.66%	3.13%	

Metric Name (2018/19 Annual Report Data)			Tasma	nian Council Co	omparators			Inters	arators	
	City of Launceston	City of Hobart	City of Devonport	City of Burnie	City of Clarence	Average of 5 Tasmanian Comparators	Average of All Tasmanian Councils	City of Maitland	City of Maribyrnong	City of Darwin
Annual Dep. As % of total expenses	19.78%	15.98%	22.49%	22.82%	19.87%	19.05%	21.63%	19.67%	12.97%	25.67%
Annual Dep. As % of total revenue	19.41%	15.83%	23.35%	23.69%	18.58%	18.82%	21.38%	20.77%	12.66%	28.57%
Annual Dep as % of operating revenue	21.27%	16.27%	24.82%	25.62%	20.40%	20.08%	24.13%	23.04%	13.48%	31.42%
Assets base per capita (\$'000)	\$27.67	\$33.64	\$23.21	\$21.67	\$13.45	\$24.45	\$21.42	\$13.73	\$11.73	\$11.63
Rates per rateable property	\$2,089	\$3,471	\$2,191	\$2,313	\$1,982	\$2,418	<i>\$1,675</i>	\$2,397	\$2,391	\$2,016
Rates per capita	\$1,007	\$1,579	\$1,101	\$1,177	\$882	\$1,138	\$883	\$954	\$1,074	\$851
Operating Grants per rateable property	\$298	\$149	\$190	\$257	\$239	\$232	\$336	\$316	\$209	\$274
Operating Grants per capita	\$144	\$68	\$96	\$131	\$106	\$109	<i>\$177</i>	\$126	\$94	\$116
Operating cost per rateable property	\$3,356	\$5,450	\$3,333	\$3,547	\$2,506	<i>\$3,653</i>	\$2,909	\$3,392	\$3,352	\$3,357
Total OPEX per capita	\$1,618	\$2,480	\$1,675	\$1,805	\$1,115	\$1,720	<i>\$1,534</i>	\$1,350	\$1,506	\$1,417
Total OPEX less depreciation per capita	\$1,298	\$2,083	\$1,298	\$1,394	\$893	<i>\$1,392</i>	\$1,202	\$1,084	\$1,311	\$1,053
Employee Resources (FTE)	445	639	142	136	249	322	123	398	494	353
Total Employee Expense (\$'000)	\$42,448	\$60,905	\$12,310	\$12,479	\$20,352	\$29,699	\$10,990	\$37,002	\$55,830	\$32,069
Employee cost as a % of OPEX	38.9%	45.8%	28.9%	35.7%	32.1%	38.7%	37.9%	33.0%	39.8%	26.7%
Employee costs as a % of total revenues	38.2%	45.3%	30.0%	37.0%	30.0%	38.3%	37.4%	34.8%	38.9%	29.8%
Population per FTE	152	84	179	142	229	138	154	209	189	240
Average cost per FTE (\$'000)	\$95	\$95	\$87	\$92	\$82	\$92	\$89	\$93	\$113	\$91



